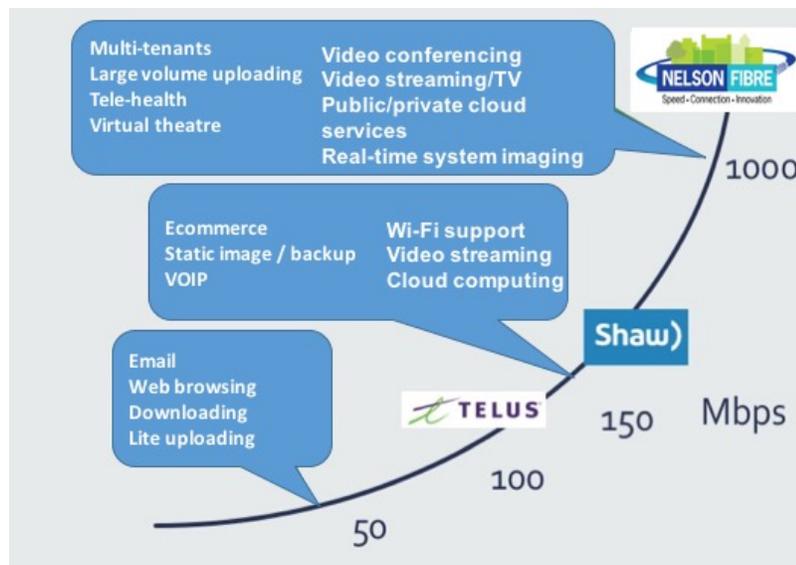




INFORMATION HANDOUT

No other network technology can offer the speed, reliability and security of fibre optic cable. The City of Nelson had the foresight to invest in fibre for broadband, as far back as 1998. Since then, Nelson Fibre has expanded to serve over 50 sites including: City of Nelson departments, SD8 schools, Selkirk College, RDCK, local businesses, theatres and Nelson Commons condos.

A recent survey of current clients revealed 100% satisfaction with the Nelson Fibre speed, security and reliability. Compared to other municipalities, it is the **lowest cost dark fibre in Canada**, and together with local service providers, offers very high speed internet access at prices that are amongst the lowest for fibre-based services in the country. Nelson Fibre is the only technology available in Nelson that can provide this very high speed internet capability.



With speeds limited only by networking equipment and service provider offerings, Nelson Fibre makes it possible to implement advanced technology uses of a broadband fibre network.

Businesses requiring video conferencing, virtual theatre, streaming of IPTV over the internet and super-fast imaging are all available with Nelson Fibre.

Benefits reported by Nelson Fibre customers

- ✓ *Reduced voice and data communications cost*
- ✓ *Improved customer service*
- ✓ *Reduced space and computing costs through consolidation*
- ✓ *Increased accessibility to new services such as remote hosting of servers, cloud computing and software as a service (SaaS) systems*
- ✓ *Improved collaboration amongst staff*
- ✓ *Improved staff productivity and collaboration*
- ✓ *Enabled or enhanced remote working*
- ✓ *Improved system security*

A sample of satisfied customers



Quick facts about Nelson Fibre

1. Nelson Fibre is a department of the City of Nelson
2. The City of Nelson owns all fibre infrastructure assets
3. The dark fibre municipal utility is a shared municipal infrastructure, sustained by revenue earned
4. Nelson Fibre is governed by municipal bylaws, with new rates, based on customer type and updated regulatory terms of use
5. Nelson Fibre manages the fibre construction for users
6. Nelson Fibre's role and responsibilities are limited to the installation and management of the fibre strands
7. Lighting up the fibre for use is the building owner or business network responsibility and Nelson has local service providers that can help

Fibre Fees

	Monthly Fee*
Commercial (up to 1Gbps)	\$150
Non-Profit (up to 1Gbps)	\$100
Public Sector/Institutional/ Education (up to 10 Gbps)	\$100
Residential (up to 1Gbps)	\$100
Multi-Unit Tier 1 (up to 1Gbps)	\$200
Multi-Unit Tier 2 (up to 10Gbps)	\$400

Connections and Construction

	One Time Charge
Administrative Surcharge	\$250
Minimum Connection Fee	\$500
Connection/Construction Costs (Estimates provided on application)	At Cost

*Subscribers can pay annually or monthly. Payable to the City of Nelson. INTERNET FEES NOT INCLUDED.



When your business absolutely, positively depends on fast, high quality network communications, you need fibre – Nelson Fibre.

To learn more about how Nelson Fibre could improve your connected life, Visit www.nelsonbroadband.com
Call us at 250 352 8289 or Email nelsonfibre@nelson.ca